The story of Varari

Designing work focused mobile kiosks for postal service employees

With Ziad Al-Masri | CMO and co-founder at Varari

VARARI

Quotes

"We were looking for solution to manage enterprise handhelds that are being distributed to our partner and limit their usage on our Mobile Apps & Services"

Industry
IT services

Location
Amman, Jordan

Website
http://www.varari.com/

Platforms

The story

The IT solutions provider Varari often has a lot of requirements from a whole bunch of customers. When one such customer came up with a requirement for post office devices, Varari decided to opt for a Mobile Device Management. The devices were meant for barcode scanning, customer notification, scan the mail and packages, streamline customs inspections etc. They tried out many MDMs but they turned out a bit too complicated for the team to handle. "They were too complicated and need of setup for our simple needs" says Ziad. The team wanted "… a simple plug and play solution with minimum time to deploy". That's when they found Hexnode.

The guys found Hexnode easier to implement and enroll devices. Since Hexnode supported Google's Android Enterprise Recommended (formerly Android for Work) they could easily enroll their devices to the AfW portal and set up a Managed app store for the enterprise. Also, the Android kiosk mode feature proved the most useful in locking down devices.

"We were looking for solution to manage enterprise handhelds that are being distributed to our partner and limit their usage on our Mobile Apps & Services"
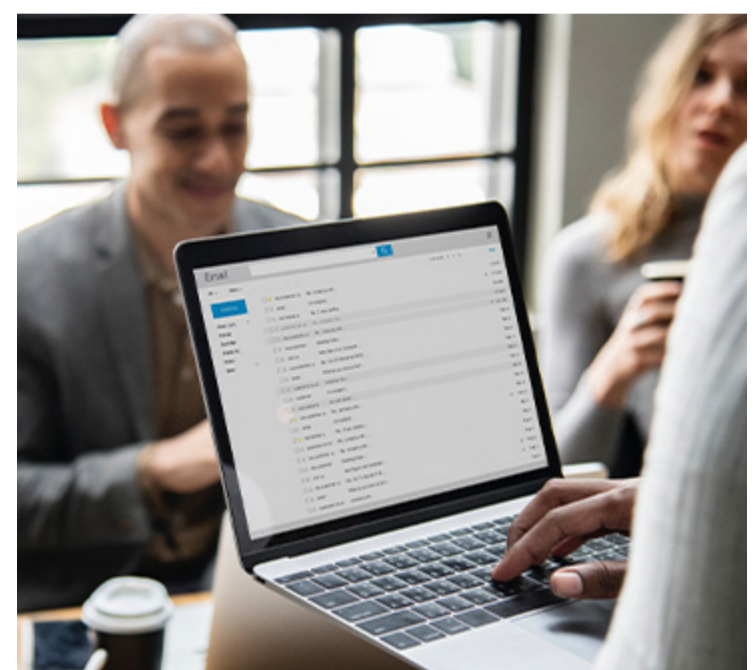
Ziad Al-Masri
CMO and co-founder at Varari

The partner enterprise uses Android Honeywell scanner devices which were deployed to more than 20 locations in Jordan. Varari was approached to set up these mobile devices with a few apps. Hexnode being host to a wide variety of features for Android devices, was the perfect choice for Varari. Applications could be grouped and set as mandatory for the devices. Apps could be distributed to the devices silently and all these apps could be locked down in kiosk mode. Kiosk mode limited the device to these specific applications alone while running other necessary settings and applications in the background – such as the camera app. The background apps work normally but won't be accessible to the users. Device restrictions such as Wi-Fi, mobile data and location scan for instant location fetching turned useful in device management. Pushing app updates, scanning device battery life, location were other features that proved useful. Due to the kiosk implementation, they were able to limit the usage of apps in the deployed devices.

"It was cloud based and no need to have a server and install with technical setup, etc and no need to have any technical expertise to manage"

Ziad Al-Masri
CMO and co-founder at Varari

Hexnode made it easy to implement the solution organization-wide without a dedicated IT team to set up and configure the MDM. Intuitive web console and timely help from the Hexnode support team made it easier in figuring out the MDM. After the implementation, Ziad was able to witness an improvement in the employee performance since Hexnode disabled downloading of apps and in turn reduced unnecessary mobile data usage.

"Recommended highly for simple cloud base implementation. Straightforward to use. Also, customer care and support are highly available with fast support on problems that might arise."

Ziad Al-Masri
CMO and co-founder at Varari

In a nutshell

Hexnode met all the requirements that Varari had in managing the mobile devices. Obvious improvement in employee performance and company expenses proved that the solution is indeed effective and efficient, and they don't need to look any further.