

The story of Echo Marine Ltd.

Making devices work-ready with Hexnode

With Mallory Dorskocil | Training and compliance at Echo Marine Ltd.



Quotes

“Hexnode has reduced our workload and prevented our guys from accessing sites that they shouldn't be.”

Industry

Maritime

Location

USA

Website

<http://www.echomarineltd.com/>

Platforms



The story

Echo Marine Ltd. is a maritime corporation which provides a range of towing services to a variety of clients and industries. Being a service company, most of the employees had to work outside the company, on the field. They need to access and share critical information and for this, they were provided with mobile devices.

The IT team realized that having access to unnecessary applications and features which were not required in the working environment might hamper the employees' productivity. So, they searched for a tool which can make the devices more work-specific.

“We needed a program that would block the majority of the apps on our tablet so that we can have them for business purposes.”

Mallory Dorskocil

Training and compliance at Echo Marine Ltd.



The IT team searched for the ideal solution to address their needs and came up with Hexnode. They had a dedicated team of IT people and the implementation process was easy for them. The team has explored the various features available with Hexnode and found one that could meet their requirements. The MDM kiosk feature convinced the team that Hexnode was ideal for addressing their challenges. So, after the trial period, they decided to subscribe to the paid version of the product.

“We signed up for the trial and it worked out great, and then we signed up for it and started paying for the service.”

Mallory Dorskocil

Training and compliance at Echo Marine Ltd.

An important factor that caught the team's eye was the prompt support they received for whatever questions they had. Right from the moment they have signed up for the trial, Hexnode continued to provide overwhelming support for the product.

“I like that I could call you all and ask for your help and you all are very good at troubleshooting.”

Mallory Dorskocil

Training and compliance at Echo Marine Ltd.



With Hexnode, Echo Marine Ltd. successfully deployed the devices to field workers and those devices are now used for various tasks like training, ordering groceries and filling out Google forms to track information within the company.

“Hexnode has reduced our workload and prevented our guys from accessing sites that they shouldn't be.”

Mallory Dorskocil

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In a nutshell

Hexnode kiosk mode has helped the team to block unnecessary applications on the Android tablets deployed to the employees and make sure that they are accessing nothing other than the work apps while they are out in the field. The team can ensure that the employees have access to only the web-based apps that they have provided them as they had restricted unwanted websites with the help of Hexnode. With Hexnode's extensive MDM solution, Mallory is confident that she made the right choice to help support the company's growth.